Demand Planner / Sales Forecasting Analyst

FLSA Exemption Status: Exempt	**Status:** Salaried
Department: Customer Operations	**Reports To:** Vice President of Operations

Job Summary: The Demand Planner/Sales Forecasting Analyst at Andros Foods North America supports the Company by driving the demand forecast and providing key performance indicators relating to the group's demand planning activities. This position works with Sales, Customer Operations, and our customers, to reduce forecast error and further bias reduction through the isolation and minimization of artificial demand variability.

Essential Functions and Responsibilities:

- Develops and evaluates a rolling sales forecast and sales budget.
- Using the demand forecast, create and distribute reports for various departments that increase general sales productivity, improves Supply Chain accuracy, and Manufacturing planning.
- Investigates and evaluates current economic situations, information from customers and Sales and combines with historic data using statistical forecasting tools to create monthly forecasts.
- Establishes new customers on the EDI system.
- Works with appropriate personnel to maintain and improve data integrity.
- Make recommendations on utilization of and selection of forecast/demand planning software.
- Choose appropriate forecast models, measure accuracy and update as necessary.
- Maintain the company's log of forecast adjustments.
- Make recommendations regarding process improvements contributing to reduction of forecast error and bias.
- Other duties, as needed.

Required Knowledge, Skills and Abilities:

- Bachelor's degree in Economics, Marketing, Finance, Statistics or equivalent experience.
- Minimum 3-5 years sales forecasting or business marketing analyst experience, preferred.
- Experience with forecasting packages or statistical analysis.
- Highly effective written and verbal communication skills.
- Must be motivated, flexible, and capable of being promoted as the company grows and expands.
- Excellent analytical and reasoning skills. (For example, must have ability to solve practical problems and deal with a variety of concrete variables in situations where limited standardization exists. Ability to interpret a variety of instructions furnished in written, oral, diagram or schedule form.)
- Ability to function successfully both as a team member and leader. Works well and relates with individuals at all levels in the organization.
- Ability to handle changing priorities, and meet tight deadlines.

Please apply online today at http://www.androsna.com or contact nduda@androsna.com

Andros Foods North America is an Equal Employment Opportunity Company.

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Working Environment: The Sales Forecast Analyst spends the majority of time in an office environment with occasional trips to the production floor. Therefore, he/she is exposed to long periods of sitting, standing, and loud noises. The incumbent in this position must be able to type, reach, read computer screens, and use an office phone. A small amount of travel will be required.

This job description describes the typical duties and requirements of this position and is not a comprehensive list of the duties, activities, or responsibilities that this position must perform. Andros Foods North America reserves the right to change this job description as needed.